



Quote of the Month

“Almost half of all driving instructor license holders in Germany are already over 55 years old. So it is no wonder that many driving schools also have to deal with the issue of company succession. For 14 % of the driving schools, one thing is certain: their driving school should be passed on as a family business.”

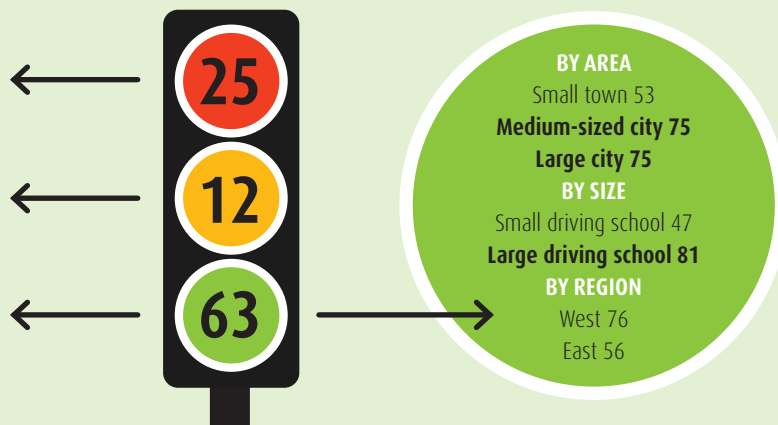
Jörg-Michael Satz Präsident MOVING Road Safety Association International e. V.

Company succession: Strategy for succession

I'll rather close the driving school than I am able to find a successor.

Not specified

I want to find a suitable successor and pass on the driving school.



Source: MOVING Driving School Climate Index 01/2019
Base: N = 400 · All figures in percent

Company succession: Justification Strategy for succession planning

All figures in percent



10 There's no successor. /
The driving school will be closed.

9 The topic of succession
not yet settled.

8 I will sell my
driving school.

You've built something
and that should go on. **22**

The next generation takes over. /
It should stay in the family. **14**

My business runs well so it
will not get closed down. **10**

The succession is
already arranged. **9**

Source: MOVING Driving School Climate Index 01/2019
Basis: n = 271, excl. „not specified“, only driving schools
that have thought about business succession

